LETTER FROM THE DIRECTOR

Our collective resilience was put to the test in 2020 as a global pandemic and climate change coalesced into a seemingly insurmountable one-two punch. Climate change was not going to take the year off while the pandemic raged, meanwhile CORE’s work was, and still is, more important than ever. With 27 years of experience behind us and a foundation of innovation firmly under our feet, we set out to find creative solutions to reinforce our commitment to the climate and communities we serve. Creating this timeline gave me pause and reason to be proud of what we have accomplished together, amidst unprecedented uncertainty.

Our year started off strong as we debuted our new Path to Zero program – CORE’s step-by-step guide to a carbon-free space fit for anyone who wants to be a part of solving the climate crisis. Momentum kept building through March when we launched our biggest and best Imagine Climate to date. Billboard art using ink made from carbon emissions hung at the Aspen Art Museum, The Collective in Snowmass, the Lion's Stage in Basalt and The Launchpad in Carbondale inspiring climate action throughout the valley. What was to be a month-long celebration of the nexus of climate, art and science came to a standstill on March 13th immediately after a serendipitously timed event about mental health in the age of climate change. That’s when the reality of the virus quickly set in, bringing our communities to a halt.

As valley residents and businesses looked for ways to persevere, CORE quickly adapted to provide much needed support. When energy assessments could no longer be conducted in-person, CORE pivoted by offering free energy advising remotely. When working from home meant higher utility bills, CORE responded with DIY energy efficiency checklists and how-to videos. When businesses and restaurants feared they would have to close their doors, CORE provided rebates for non-fossil-fueled outdoor heaters that would allow them to remain open.

Thanks to your participation, we rallied for the climate in the face of adversity. We set a record for renewable energy projects, including more than 50 in December alone, supporting a total of 1 MW of new solar in the Roaring Fork Valley. Altogether, CORE programs prevented well over 3,500 metric tons of carbon from being released into the environment in 2020. But until our mission of a net-zero, carbon-free future is achieved, we promise to work tirelessly to inspire and enable everyone to participate in climate action. We humbly invite you to support and accelerate CORE’s mission with a donation to the organization. Won’t you join us?

In good health,

Mona Newton
EXECUTIVE DIRECTOR

Revenue

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Grants &amp; Sponsorships</td>
<td>$37,716</td>
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<tr>
<td>Membership</td>
<td>$101,000</td>
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<tr>
<td>Contracted Services</td>
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<tr>
<td>Other</td>
<td>$52,760</td>
</tr>
<tr>
<td>REMP</td>
<td>$1,320,000</td>
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<tr>
<td>Restricted Revenues (TRUE Grants)</td>
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<tr>
<td><strong>TOTAL</strong></td>
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Expenses

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<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Administration</td>
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<tr>
<td>Program Expenses</td>
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<tr>
<td>Community, Green Design &amp; Income Qualified</td>
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<td>Technical Services</td>
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<tr>
<td>Rebates</td>
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<td>Restricted Expenditures (TRUE Grants)</td>
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<tr>
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<td><strong>$2,574,938</strong></td>
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*As of 1/1/2021

As a non-profit 501(c) 3, CORE recognizes the 2021 City of Aspen and Pitkin County grants when awarded in 2020. $1.67 million of these grant funds are committed for 2021 to support community and individual energy efficiency projects in the Roaring Fork Valley.
### 2020 CORE CHRONOLOGY

#### ASPEN

**Project:** Burlingame Affordable Housing  
**Grant Type:** The Randy Udall Energy Pioneer Grant  
**Grant Amount:** $125,000  
**Highlight:** Energy-efficient mechanicals for affordable employee housing

#### BASALT

**Project:** Aspen Global Change Institute  
**Grant Type:** Innovation Grant  
**Grant Amount:** $50,000  
**Highlight:** Local nonprofit proves that heat pumps are viable for commercial properties

#### TOSV

**Project:** Town of Snowmass Village  
**Grant Type:** The Randy Udall Energy Pioneer Grant  
**Grant Amount:** $110,000  
**Highlight:** Highly visible solar photovoltaic system and inspiration for green design in Snowmass Village

### CORE EVENTS

- **CORE launches Path to Zero program**
- **CORE hosts** Imagine Climate 2020 kick-off parties in Snowmass Village & Carbondale  
  - Air Ink founder Anirudh Sharma joins CORE to premier Imagine Climate  
  - Billboards made from carbon emissions
- **CORE hosts** Outer Climate // Inner Climate mental health event at the Basalt Library  
  - COVID shuts down events, energy assessments and in-person work
- **CORE provides COVID relief in the form of DIY checklists and funding for electric heaters for restaurants**  
  - The world celebrates the 50th anniversary of Earth Day
- **Energy Assessments resume**  
  - 5Point Film Festival and CORE partner to produce Lockdown Challenge video

### JAN  |  FEB  |  MAR  |  APR  |  MAY

#### GRANT FUNDED PROGRAMS

- **Holy Cross Energy**  
- **The Farm Collaborative**  
- **Aspen Skiing Company**  
- **Full Circle Construction**  
- **Tiny Tower**  
- **Koons Home**  
- **Garfield County Sheriff**  
- **Whitley Home**  
- **Habitat for Humanity – Basalt Vista**  
- **Duemani Restaurant**  
- **Pitkin County Open Space & Trails**  
- **Pitkin County Courthouse**  
- **Pitkin County Sheriff**

**KEY:** ASPEN  BASALT  TOWN OF SNOWMASS VILLAGE  CARBONDALE  GLENWOOD SPRINGS  EAGLE COUNTY  PITKIN COUNTY
**CORE launches Home Energy Rating System (HERS) trainings**
Residential rebates and residential assessments exceed 50

**505 housing upgrades create affordable housing “blueprint” with support from CORE**
Commercial rebates reach 25

**Governor Polis’ announces Greenhouse Gas Pollution Reduction Roadmap**
Total rebates and total assessments surpass 100

**Roaring Stories is live, socially distanced and sold out at Rockbottom Ranch**
The first Mountain Beneficial Electrification Group regional collaboration convenes

**CORE announces new territory**
CORE debuts “Living the Net-zero Dream” video

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**JUN**
- ACES Catto Center at Toklat
- Marble Distilling

**JUL**
- Suplizio Home
- Custom Works

**AUG**
- Cherney Home

**SEP**
- Burlingame Affordable Housing

**OCT**
- Sustainable Settings
- 1201 CO Ave apartment complex

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**GRANTS:**
- The Randy Udall Energy Pioneer Grant
- Net Zero Homes
- Innovation
- Design Assistance
- Community
**PITKIN COUNTY**

Project: ACES Catto Center at Toklat
Grant Type: Design Assistance Grant
Grant Amount: $10,000
Highlight: Preparing the property for on-site renewable energy systems like photovoltaic, solar thermal, micro-hydro and battery storage

PC: Daniel Bayer Photography unless otherwise noted

**THE BIG PICTURE**

**CORE’S IMPACT**

28 Grants
65 Commercial Retrofits
132 Renewable Energy Projects [a new record!]
176 Energy Assessments
203 Residential Retrofits
3,576 MTe Carbon Savings

**FUNDING PARTNERS**

**COMMUNITY MEMBERS**

**2020 COMMUNITY PARTNERS**

5Point
The Art Base
The Arts Campus at Willits
Aspen Art Handlers
Aspen Art Museum
Aspen Center for Environmental Studies (ACES)
Aspen Chapel
Aspen Daily News
Aspen Institute
Aspen Public Radio
Aspen Skiing Company Environmental Foundation
Aspen Times
Aspen Words
Basalt Bike & Ski
Basalt Public Arts Commission
Basalt Regional Library
Susan H. Brady
Carbondale Arts
CLEER
The Collective
Colorado Audio Visual and Design
Ether Arts
KDNK
Lead with Love
Marble Distilling Company
Red Brick Center for the Arts
Skye Gallery
Snowmass Arts Advisory Board
Summers Moore
USGBC
Writ Large

**BOARD OF TRUSTEES**

Bill Stirling: Board Chair
Citizen Representative & Co-founder of CORE

David Munk: Vice-chair
Director, Holy Cross Energy

Katie Schooer: Treasurer
Citizen Representative

Mona Newton: Secretary
Executive Director, CORE

Alex DeGolia: Trustee
Alternate Director, Holy Cross Energy

Tom Goode: Trustee
City Council Member, Town of Snowmass Village

Ward Hauenstein: Trustee
City Council Member, City of Aspen

Elyse Hottel: Trustee
Town Council, Basalt

Cindy Houben: Trustee
Director of Community Development, Pitkin County

Ann Mullins: Trustee
City Council Member, City of Aspen

Ashley Perl: Trustee
Climate Action Office Manager, City of Aspen

Greg Poschman: Trustee
County Commissioner, Pitkin County

Bob Sirkus: Trustee
Town Council Alternate, Town of Snowmass Village
OUR TRIPLE BOTTOM LINE

SMART ENERGY = 5,550 Customers Served

LESS CARBON = 28,162 Carbon Savings [ MTeCO2 ]

MORE LIVING = $4,138,469 Utility Bill Savings

*Data collected since 2011 when we established our current reporting system.

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